

Expert Finder Systems Forum Value Proposition & Sustainability

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NEW YORK MANUFACTURING EXTENSION PARTNERSHIP (NY MEP)



Solutions Program and Forums

One-stop shop for NYS manufacturers

Streamlined platform and process to connect SMEs with all the New York State innovation assets.

- Custom built technology and centralized model for data capture, referral management and tracking throughout NYS.
- Team of manufacturing and technology experts to nurture requests from a question or a problem to a solution
- Enabling FuzeHub to leverage a critical mass of market, supply chain, and industry gap information, and to enable B2B connections.



Types of requests might include

- Product Development / Prototyping
- Process Automation
- Sourcing / Supply Chain
- Workforce Development / Training
- Sustainability / Waste Management
- Regulation / Compliance
- Technology Scouting
- Funding / Grant Identification
- Information Technology
- Marketing / Market Development
- Intellectual Property



How Our Expert Finder System Works

- Our Expert Finder System is a combination of our “Knowledgebase”, plus engagement, reporting and tracking tools.
- Supports our team of 1 full-time, and 4 part-time matching specialists.
- We can search for resources in our database by the keyword, region (10 regions), type of resource.
- Results in a list of potential resources, but the matching team is responsible for reviewing and vetting any recommended resources
- In addition to the EFS functionality, serves as a CRM, Match Progress Tracking, and Impact Reporting tool.

- In our case, FuzeHub was started as an EFS project. An agency called NYSTAR recognized that there was lack of knowledge about all the great programs and resources available to small to mid-sized manufacturers within the state of New York.
- Gap between manufacturer growth and the amount of resource usage across the state to spur this growth.
- The success of FuzeHub is measured on the number of jobs that are created, bottom line growth, and top line growth for the small to mid-size manufacturers.

- We budget several thousand dollars a year to keep the codebase growing and enhancing the code.
- We have a data person part time responsible to cleansing and tracking the data.
- We are building a landscape document to ensure accurate knowledgebase coverage.
- Our next phase is to come up with tools of keeping the data clean, vetted, and updated.
- It's a combination of automation, people, and process that will ultimately be used to keep data as clean as possible.
- Once funding is over, then what?

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Example of an abandoned EFS

- A regional economic development group was trying to attract Biotech and Nanotech companies into the Capital District area of NYS
- They built a self-serve EFS website called the “Technology Roadmap” that was supposed to be to help companies understand the tech available to support their businesses.

Initial Landing Page Is Still Live

See other Center for Economic Growth Initiatives: [Center for Economic Growth](#)



Connecting the Region's Biotech Community

technology roadmap

The Technology Roadmap is an online tool that catalogs the Region's technology assets and boasts a suite of interactive features to promote collaboration.

Are you on the Map?

Five global industries are targeted for inclusion in the Roadmap: advanced materials, biotechnology, energy, information technology and nanotechnology. Companies and individuals can use the Roadmap to identify potential suppliers, customers, collaboration partners and commercialization opportunities.

Benefits to the Biotechnology Community

The Biotechnology community in this region can benefit from actively using the Technology Roadmap. You can browse and search our extensive catalog of profiles by using the Search Profile feature, track profiles in a Portfolio, post needs or offers in our classifieds board called the Tech Exchange, and "talk shop" in our newly launched and exciting Discussion Groups. Go to www.technologyroadmap.org to utilize the tool today!


Showcase to the World

On a larger scale, the Roadmap matches Tech Valley's strengths with global trends that demand further research and development. Ultimately, the Roadmap will be the basis for an action plan capable of supporting regional business growth, retention and attraction efforts. Go to the Roadmap About page to learn more about the wider Technology Roadmap program.


contactus@technologyroadmap.org

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Bioconnex is made possible by the vision and generosity of:



Match technology resources with commercialization opportunities, visit:



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Organization Type Primary Technology Secondary Technology County

All Advanced Materials All All GO

All A B C D E F G H I J K L M N O P Q R S T U V W X Y Z Other

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1	Adirondack Environmental Service, Inc (Research Lab) Albany, NY Adirondack Environmental Services, Inc. is a full service analytical, health and safety support firm offering product/material testing, analytical testing and industrial hygiene consulting. Our...	Primary Technology Advanced Materials	Employees 21 to 50 employees
2	Adirondack Machine Corporation (Technology Company) Queensbury, NY Manufacturer of stainless steel laboratory equipment for the chemical industry.	Primary Technology Advanced Materials	Employees 2 to 5 employees
3	Albany International (Technology Company) Albany, NY Manufacturer of textiles and composites used in the manufacture of paper and paperboard, as well as similar products for other process industries	Primary Technology Advanced Materials	Employees Over 500 employees
4	Applied NanoWorks, Inc. (Technology Company) Watervliet, NY ANW is a manufacturer of advanced nanotechnology materials that include high quality semiconductor, metal and oxide nanocrystals ranging from 2nm to 40nm in size. Uses of our nanocrystals include:...	Primary Technology Advanced Materials	Employees 2 to 5 employees
5	Applied Robotics (Technology Company) Glenville, NY Applied Robotics serves a wide spectrum of industries ranging from automotive and aerospace to life sciences and food handling. Offering a customizable suite of products including tool changers,...	Primary Technology Advanced Materials	Employees 51 to 100 employees
6	Arcadia Supply (Technology Company) Albany, NY Precision Waterjet / Laser cutting , contract manufacturing , fabricating, metal distribution. Large tables able to cut and process all types of material including all metals high temp. alloys, ...	Primary Technology Advanced Materials	Employees 51 to 100 employees
7	Automated Dynamics (Technology Company) Schenectady, NY Automated Dynamics is a manufacturer of automated fabrication equipment for the composites industry. We also manufacture advanced composite parts for the aerospace, defense, oilfield and industrial...	Primary Technology Advanced Materials	Employees 21 to 50 employees
8	Benet Laboratories, US Army (Research Lab) Watervliet, NY Technology, Design and Engineering Agency.	Primary Technology Advanced Materials	Employees Over 500 employees
9	Blasch Precision Ceramics, Inc. (Technology Company) Albany, NY Founded in 1979, Blasch Precision Ceramics manufactures complex refractory shapes via a patented injection molding process. Blasch offers Net Shape Solutions for a variety of industries, worldwide...	Primary Technology Advanced Materials	Employees 51 to 100 employees
	Boston Scientific (Technology Company) Glens Falls, NY		

EFS Search Results Page

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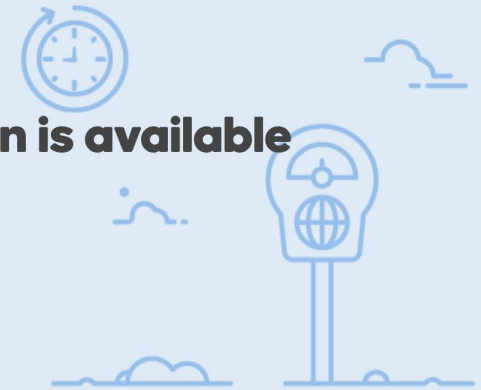
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